

MSFC Joint Counseling Types

- Scheduled appointments
- Site visits to machine shops
- Monthly joint counseling sessions



Scheduled Appointments

- Available for first time visitors
- 30 minutes allotted for each session
- Individual sessions occur on a weekly basis



Scheduled Appointments (Cont.)

- ➤ MSFC Participants:
 - Center Small Business Specialist (SBS) and staff
 - Center Small Business Technical Advisor (SBTA)
 - Procurement Small Business Action Team (PSBAT) members
 - MSFC technical and procurement personnel
 - MSFC prime contractor representatives



Site Visits to Machine Shops

- Primarily local shops
- > Two to three site visits per month
- ➤ Site visit participants:
 - Center SBS
 - Center SBTA
 - PSBAT Members
 - MSFC auditor
 - MSFC Safety & Mission Assurance Directorate representative



Monthly Joint Counseling Sessions

- Invitations extended to three to four small businesses
- Each company allotted 30 minutes
- Excluding SB participants, attendance averages 20-25
- Sessions focused on small business classifications and core competencies
- One session per month
- Sessions are popular and we have a waiting list of firms



Monthly Joint Counseling Sessions (Cont.)

- > Participants:
 - Center SBS and staff
 - Center SBTA
 - Marshall Prime Contractor Supplier Council members
 - PSBAT members
 - MSFC SB Coordinators
 - MSFC procurement and technical personnel
 - University of Alabama @ Huntsville PTAC



Monthly Joint Counseling Sessions (Cont.)

- > Focus areas:
 - Emerging small businesses
 - Small businesses
 - HUBZone small businesses
 - Women-owned small businesses
 - Veteran/Service Disabled Veteran-owned small businesses
 - SBA 8(a) certified small disadvantaged businesses
 - Core Competencies such as Information Technology, Engineering, Fabrication, and others.



Benefits of the JCI Program

- Exposure to a broad audience
- Networking between business and government
- Resource sharing
- Opportunity sharing
- Mentoring
- Social and economic impacts



MSFC Small Business Program Contacts

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Location: Bldg. 4202, Room 211

http://ec.msfc.nasa.gov/msfc/doin_bus.html (Web Site)

